

22844 Attachment 8 Reseller Directory
Audio Visual Equipment and Accessories
Contractor Name: InFocus Corporation

Reseller Information

Reseller

Company Name:	Audio Video Corporation		
Address:	213 Broadway		
	Albany, NY 12204		
Federal ID #:	14-1426006		
NYS Vendor ID #:	1000001596		
Contract Person:	Scott VanRoy		
Title:	Director of Business Development		
Telephone Number:	518-449-7213		
Fax Number:	518-449-1205		
E-mail:	vanroy@audiovideocorp.com		
MWBE Certification:	<input type="checkbox"/> Women owned	<input type="checkbox"/> Minority owned	<input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)		
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders	<input checked="" type="checkbox"/> Ship Direct	<input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:			

Reseller

Company Name:	Audio Visual Innovations, Inc.		
Address:	6301 Benjamin Road Suite 101		
	Tampa, FL 33634		
Federal ID #:	59-1958935		
NYS Vendor ID #:	1100153477		
Contract Person:	Cindy Turner		
Title:	Public Sector Contracts Manager		
Telephone Number:	813-884-7168		
Fax Number:	813-882-9508		
E-mail:	Cindy.Turner@avispl.com		
MWBE Certification:	<input type="checkbox"/> Women owned	<input type="checkbox"/> Minority owned	<input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)		
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders	<input checked="" type="checkbox"/> Ship Direct	<input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:			

Reseller

Company Name:	Audio Visual Innovations, Inc.		
Address:	2910 Kerry Forrest Parkway Suite D4-235		
	Tallahassee, FL 32309		
Federal ID #:	59-1958935		
NYS Vendor ID #:	1100153477		
Contract Person:	Chris Detreville		
Title:	Branch Manager		
Telephone Number:	850-894-3030		
Fax Number:	800-244-8630		
E-mail:	chris.detreville@avispl.com		
MWBE Certification:	<input type="checkbox"/> Women owned	<input type="checkbox"/> Minority owned	<input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)		
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders	<input checked="" type="checkbox"/> Ship Direct	<input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:			

Reseller	
Company Name:	Audio Visual Innovations, Inc.
Address:	772 South Military Trail Deerfield Beach, FL 33442
Federal ID #:	59-1958935
NYS Vendor ID #:	1100153477
Contract Person:	Gideon Schnog
Title:	Operations Manager
Telephone Number:	954-938-9382
Fax Number:	954-776-4772
E-mail:	Gideon.Schnog@avispl.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Audio Visual Innovations, Inc.
Address:	9143 Philips Hwy, Suite 350 Jacksonville, FL 32256
Federal ID #:	59-1958935
NYS Vendor ID #:	1100153477
Contract Person:	Alyson Horn
Title:	Sales Manager
Telephone Number:	904-281-2714
Fax Number:	813-884-7168
E-mail:	Alyson.Horn@avispl.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Audio Visual Innovations, Inc.
Address:	337 Northlake Blvd., Suite 1004 Altamonte Springs, FL 32701
Federal ID #:	59-1958935
NYS Vendor ID #:	1100153477
Contract Person:	Alyson Horn
Title:	Sales Manager
Telephone Number:	407-786-5000
Fax Number:	407-786-5033
E-mail:	Alyson.Horn@avispl.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	B&H Photo and Electronics Corp. DBA B&H Photo, Video and Pro Audio
Address:	420 9th Ave. New York, NY 10001
Federal ID #:	13-2768071
NYS Vendor ID #:	1000006215
Contract Person:	Rebecca Buchman
Title:	NY Inside Sales Team Lead
Telephone Number:	212-239-7503
Fax Number:	212-239-7509
E-mail:	NY@bhphoto.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	CDW Government, LLC
Address:	230 N. Milwaukee Avenue Vernon Hills, IL 60061
Federal ID #:	36-4230110
NYS Vendor ID #:	1000009217
Contract Person:	Yolanda Blomquist
Title:	Deputy Program Manager
Telephone Number:	312-705-1880
Fax Number:	312-705-4680
E-mail:	yaguilar@cdw.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Camcor, Inc.
Address:	1830 N. University Drive, #333 Plantation, FL 33322
Federal ID #:	56-0818892
NYS Vendor ID #:	1000048475
Contract Person:	Donna Solomon
Title:	Territory Manager
Telephone Number:	954-802-2979
Fax Number:	800-298-1181
E-mail:	dsolomon@camcor.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Camcor, Inc.
Address:	509 S Chickasaw Trl #319 Orlando, FL 32825
Federal ID #:	56-0818892
NYS Vendor ID #:	1000048475
Contract Person:	Sonny Bell
Title:	Territory Manager
Telephone Number:	321-239-3939
Fax Number:	800-298-1181
E-mail:	sbell@camcor.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Connecticut Business Systems Inc.
Address:	P.O. Box 788760 Philadelphia, PA 19178
Federal ID #:	06-1164954
NYS Vendor ID #:	1100004423
Contract Person:	Angel Muniz
Title:	Director of AV Sales
Telephone Number:	860-667-2900 Ext. 28624
Fax Number:	860-666-6866
E-mail:	amuniz@cbs-gisx.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Distinct Holdings Inc. DBA Diversified
Address:	9555 Holsberry Rd Unit 3 Pensacola, FL 32534
Federal ID #:	22-3242083
NYS Vendor ID #:	1100165813
Contract Person:	Susan Caine Grant
Title:	Sales
Telephone Number:	850-449-0627
Fax Number:	205-985-4756
E-mail:	scaine@technical-innovation.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	GovConnection, Inc.
Address:	732 Milford Road Merrimack, NH 03054
Federal ID #:	52-1837891
NYS Vendor ID #:	1000009448
Contract Person:	6 Michelle Lawrence
Title:	Contract Program Manager
Telephone Number:	800-800-0012 Ext. 75582
Fax Number:	603-683-6192
E-mail:	mlawrence@govconnection.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input type="checkbox"/> Take Orders <input type="checkbox"/> Ship Direct <input type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Logicalis, Inc.
Address:	One Penn Plaza, 51st Floor, Suite 5130 New York, NY 10119
Federal ID #:	13-4000122
NYS Vendor ID #:	1100017520
Contract Person:	Nikki Perez
Title:	Government Contract Specialist
Telephone Number:	425-201-8139
Fax Number:	N/A
E-mail:	LogicalisGovEdContracts@us.logicalis.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Logicalis' GovEd practice provides specialization in K-12, Higher Education, and Local and State Government.

Reseller	
Company Name:	Signal House Communications
Address:	3834 Killlearn Ct. Tallahassee, FL 32309
Federal ID #:	56-2315099
NYS Vendor ID #:	1100179936
Contract Person:	Keith Paniucki
Title:	President
Telephone Number:	850-544-1434
Fax Number:	850-877-5409
E-mail:	keith@shcvideo.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Y & S Technologies
Address:	383 Kingston Ave, Suite 357 Brooklyn, NY 11213
Federal ID #:	61-1569225
NYS Vendor ID #:	1100014846
Contract Person:	Mordy Finck
Title:	VP of Operations
Telephone Number:	718-473-0284 Ext. 208
Fax Number:	718-360-9627
E-mail:	mordy@yandstech.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Video Hi-Tech Corp. DBA Adwar Video
Address:	125 Gazza Boulevard Farmingdale, NY 11735
Federal ID #:	11-2765013
NYS Vendor ID #:	1000005772
Contract Person:	Michael Adwar
Title:	President
Telephone Number:	631-777-7070
Fax Number:	631-777-7011
E-mail:	mike@adwarvideo.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	Authorized Reseller, Registered NYS Vendor, SBE

Reseller	
Company Name:	Advanced Presentation Systems Inc., DBA CCS Presentation Systems
Address:	132 Northeastern Boulevard Nashua, NH 03062
Federal ID #:	04-3428899
NYS Vendor ID #:	1100033130
Contract Person:	Cheryl Gamst
Title:	President
Telephone Number:	978-256-2001
Fax Number:	978-256-2002
E-mail:	cheryl@ccsnewengland.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input checked="" type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	M/WBE and DBE Certifications in NY, MA, NH.

Reseller	
Company Name:	Washington Computer Services
Address:	225 West 35 th Street, 17 th Floor
	New York, NY 10018
Federal ID #:	13-3086643
NYS Vendor ID #:	1000032987
Contract Person:	Jeff Singer
Title:	President
Telephone Number:	212-997-9882
Fax Number:	800-705-3045
E-mail:	jeff.singer@washcomp.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	New England Systems and Software Inc.
Address:	33 Holly Lane
	Lake George, NY 12845
Federal ID #:	14-1662031
NYS Vendor ID #:	1000027625
Contract Person:	Meredith Hogan
Title:	President
Telephone Number:	518-377-4057
Fax Number:	518-377-3673
E-mail:	MeredithH@nessnetworks.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	SHI International Corp.
Address:	290 Davidson Avenue
	Somerset, NJ 08873
Federal ID #:	22-3009648
NYS Vendor ID #:	1000008811
Contract Person:	Nick Grappone
Title:	Public Sector Contracts Specialist
Telephone Number:	888-764-8888
Fax Number:	N/A
E-mail:	NYSLED@shi.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Audio Visual Sales & Service
Address:	2601 Curry Road Schenectady, NY 12303-4523
Federal ID #:	14-1702040
NYS Vendor ID #:	1000007056
Contract Person:	Glenn E. Lupien
Title:	Sales Manager
Telephone Number:	518-688-0640
Fax Number:	518-688-0634
E-mail:	glupien@avssi.com, mlayman@avssi.com
MWBE Certification:	<input type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Corporate Computer Solutions, Inc.
Address:	55 Halstead Avenue Harrison, NY 10528
Federal ID #:	13-3352744
NYS Vendor ID #:	1000006353
Contract Person:	Larry Grippo
Title:	VP Sales
Telephone Number:	914-835-1105
Fax Number:	914-835-5947
E-mail:	lgrippo@corporatecomputersol.com
MWBE Certification:	<input checked="" type="checkbox"/> Women owned <input type="checkbox"/> Minority owned <input type="checkbox"/> Both
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	We are a NY State Certified Woman Owned Business that provides projectors, audio visual products and the associated installation services.