

Attachment 8 Reseller Directory	
Audio Visual Equipment and Accessories	
Contractor Name: Panasonic Corporation of North America	
d/b/a Panasonic System Communications Company of North America	
Reseller	
Company Name:	Video Hi-Tech Corp. DBA Adwar Video
Address:	125 Gazza Blvd. Farmingdale, NY 11735
Federal ID #:	11-2765013
NYS Vendor ID #:	1000005772
Contact Person:	Michael Adwar
Title:	President
Telephone Number:	631-777-7070
Fax Number:	631-777-7011
E-mail:	mike@adwarvideo.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	
Reseller	
Company Name:	Audio-Video Corporation
Address:	213 Broadway Albany, NY 12204
Federal ID #:	14-1426006
NYS Vendor ID #:	1000001596
Contact Person:	Scott VanRoy
Title:	Director of Business Development
Telephone Number:	518-449-7213
Fax Number:	N/A
E-mail:	vanroy@audiovideocorp.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	
Reseller	
Company Name:	CDW Government, LLC
Address:	230 N. Milwaukee Ave. Vernon Hills, IL 60061
Federal ID #:	36-4230110
NYS Vendor ID #:	1000009217
Contact Person:	Yolanda Blomquist
Title:	Deputy Program Manager
Telephone Number:	312-705-1880
Fax Number:	N/A
E-mail:	yaguilar@cdw.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

*In order for an Authorized User to obtain credit for Reseller(s) being MWBE, Reseller(s) MUST be allowed to “Take Orders AND Receive Payment” and be entered into SFS with their own NYS Vendor ID #.

Reseller	
Company Name:	Troxell Communications Inc
Address:	4675 E. Cotton Ctr. Blvd., Ste. 155 Phoenix, AZ 85040
Federal ID #:	86-0716114
NYS Vendor ID #:	1000009741
Contact Person:	Joel Ryan
Title:	Account Executive
Telephone Number:	800-352-7912
Fax Number:	N/A
E-mail:	joel.ryan@trox.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Synergy IT Solutions of NYS Inc.
Address:	7871 Lehigh Crossing, Ste. 1 Victor, NY 14564
Federal ID #:	16-0985336
NYS Vendor ID #:	1000015161
Contact Person:	Jim Kelley
Title:	Purchasing Manager
Telephone Number:	585-758-7412
Fax Number:	N/A
E-mail:	jkelly@synergyits.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Adorama, Inc
Address:	42 W. 18 th St. New York, NY 10011
Federal ID #:	13-2918676
NYS Vendor ID #:	1000012821
Contact Person:	Alba Castillo
Title:	Bid Manager
Telephone Number:	212-741-0401 ext. 2119
Fax Number:	646-758-8558
E-mail:	albac@adorama.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

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Reseller	
Company Name:	B&H Photo & Electronics Corp.
Address:	420 9 th Ave. New York, NY 10001
Federal ID #:	13-2768071
NYS Vendor ID #:	1000006215
Contact Person:	Rebecca Buchman
Title:	NY Inside Sales Team Lead
Telephone Number:	212-239-7503
Fax Number:	212-239-7509
E-mail:	NY@bhphoto.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Mason Technologies Inc.
Address:	517 Commack Rd. Deer Park, NY 11729
Federal ID #:	38-3665918
NYS Vendor ID #:	1000044821
Contact Person:	Lisa Scavone
Title:	Contract Manager
Telephone Number:	631-234-6565
Fax Number:	631-234-2111
E-mail:	lscavone@mason247.com
MWBE and/or SDVOB Certified:	<input checked="" type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Presentation Products Inc.
Address:	632 W. 28 th St. New York, NY 10001
Federal ID #:	22-3348910
NYS Vendor ID #:	1000017114
Contact Person:	Bhanu Singh
Title:	Sales Manager
Telephone Number:	212-584-4749
Fax Number:	212-736-6353
E-mail:	bsingh@presentationproducts.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
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Reseller	
Company Name:	Advanced Presentation Systems, Inc DBA CCS Presentation Systems
Address:	132 Northeastern Blvd. Nashua, NH 03062
Federal ID #:	04-3428899
NYS Vendor ID #:	1100033130
Contact Person:	Cheryl Gamst
Title:	President
Telephone Number:	978-256-2001
Fax Number:	978-256-2002
E-mail:	cheryl@ccsprojects.com
MWBE and/or SDVOB Certified:	<input checked="" type="checkbox"/> NYS Certified Women owned <input checked="" type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Y&S Technologies
Address:	383 Kingston Ave., Ste. 357 Brooklyn, NY 11213
Federal ID #:	61-1569225
NYS Vendor ID #:	1100014846
Contact Person:	Mordy Finck
Title:	VP of Ops
Telephone Number:	718-473-0284
Fax Number:	718-360-9627
E-mail:	Mordy@YandStech.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
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Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Communications Audio Visual
Address:	55 W. 45 th St., 7 th Fl. New York, NY 10036
Federal ID #:	23-3096738
NYS Vendor ID #:	1000040371
Contact Person:	Peter Gordon
Title:	President
Telephone Number:	800-769-2740
Fax Number:	800-638-4042
E-mail:	pete@CommAV.net
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
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Reseller	
Company Name:	Signal Perfection Ltd.
Address:	205A Chubb Ave. Lyndhurst, NJ 07071
Federal ID #:	52-1760942
NYS Vendor ID #:	1000033462
Contact Person:	Miguel Vasquez
Title:	Sales Manager
Telephone Number:	718-806-4040
Fax Number:	718-806-4041
E-mail:	Miguel.Vasquez@avispl.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Tele-Measurements Inc.
Address:	600 W. End Ave., 3F New York, NY 10024
Federal ID #:	22-1694543
NYS Vendor ID #:	1000016841
Contact Person:	James Solly
Title:	Sales
Telephone Number:	571-276-0770
Fax Number:	973-473-0521
E-mail:	JSolly@Tele-Measurements.NYC
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Systems Management Planning, Inc.
Address:	1020 John St. West Henrietta, NY 14586
Federal ID #:	16-1545953
NYS Vendor ID #:	1000029454
Contact Person:	John Frederick
Title:	AV Operations Manager
Telephone Number:	585-475-0670
Fax Number:	N/A
E-mail:	jfrederick@smp-corp.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
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Reseller	
Company Name:	Presentation Concepts Corporation
Address:	6517 Basile Rowe East Syracuse, NY 13057
Federal ID #:	16-1535373
NYS Vendor ID #:	1000029419
Contact Person:	Timothy J. Butz
Title:	President
Telephone Number:	315-437-1314
Fax Number:	315-437-0110
E-mail:	tbutz@pccav.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	RTS Solutionz, Inc. DBA Solutionz Inc.
Address:	85 Schmitt Blvd. Farmingdale, NY 11753
Federal ID #:	47-3765043
NYS Vendor ID #:	1100150986
Contact Person:	Bret Hagenbach
Title:	Director of Sales
Telephone Number:	585-381-3070 ext. 202
Fax Number:	585-381-3124
E-mail:	bhagenbach@solutionzinc.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

Reseller	
Company Name:	Veraview LLC
Address:	610 Main St., Ste. 400 Buffalo, NY 14202
Federal ID #:	16-1598572
NYS Vendor ID #:	1000029579
Contact Person:	Jim Warrington
Title:	Controllor
Telephone Number:	716-856-1182
Fax Number:	716-819-6651
E-mail:	jimw@veraview.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input checked="" type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
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Reseller	
Company Name:	Tower Products Incorporated DBA Markertek
Address:	1 Tower Dr. Saugerties, NY 12477
Federal ID #:	14-1659003
NYS Vendor ID #:	1000006964
Contact Person:	Byron Frayne
Title:	Educational Sales Representative
Telephone Number:	800-522-2025 ext.7365
Fax Number:	845-246-3080
E-mail:	edusales@markertek.com
MWBE and/or SDVOB Certified:	<input type="checkbox"/> NYS Certified Women owned <input type="checkbox"/> NYS Certified Minority owned <input type="checkbox"/> SDVOB
SBE:	<input type="checkbox"/> NYS Small Business Enterprise (self-identified)
Reseller is Authorized to:	<input checked="" type="checkbox"/> Take Orders <input checked="" type="checkbox"/> Ship Direct <input checked="" type="checkbox"/> Receive Payment
Qualifying Criteria Applicable to this Reseller:	

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